Town Name: TRURO Program Period: 2017 Current Dates: 8/1/2017 - 8/31/2017 Cumulative Dates: 1/1/2017 - 8/31/2017

Program Initiative	Current Period			Cumulative Period				
	Annual kWh Savings	Actual Expenditures	Participants	Annual kWh Savings	Actual Expenditures	Participants	Budget	Actual % of Budget
Residential New Construction	2,532.60	\$1,751.27	2	7,218.51	\$8,332.29	3	\$0.00	0.00%
Residential New Construction (Low- Income)	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
Residential Multi-Family Retrofit	0.00	\$0.00	0	0.00	\$150.00	1	\$0.00	0.00%
Residential Home Energy Services - Measures	0.00	\$0.00	0	68,102.30	\$56,120.99	64	\$106,630.59	52.63%
Residential Home Energy Services - RCS	0.00	\$1,485.00	7	0.00	\$15,785.00	58	\$13,642.55	115.70%
Residential Behavior/Feedback Program	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
Residential Heating & Cooling Equipment	70.00	\$367.00	1	13,751.80	\$9,037.00	18	\$0.00	0.00%
Residential Consumer Products	1,359.00	\$100.00	2	7,662.00	\$942.50	17	\$0.00	0.00%
Residential Lighting	0.00	\$0.00	0	500.60	\$41.93	1	\$0.00	0.00%
Residential HEAT Loan	0.00	\$0.00	0	0.00	\$3,816.04	3	\$0.00	0.00%
Res Subtotal	3,961.60	\$3,703.27	12.00	97,235.21	\$94,225.75	165	\$120,273.14	
Res % of Total	100.00%	63.93%	92.31%	70.21%	64.36%	88.71%	57.26%	
Low-Income Single Family Retrofit	0.00	\$0.00	0	11,688.30	\$33,135.38	8	\$29,728.16	111.46%
Low-Income Multi-Family Retrofit	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
LI Subtotal	0.00	\$0.00	0.00	11,688.30	\$33,135.38	8	\$29,728.16	
LI % of Total	0.00%	0.00%	0.00%	8.44%	22.63%	4.30%	14.15%	
C&I New Buildings & Major Renovations	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C&I New Buildings & Major Renovations - Municipal	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C&I Initial Purchase & End of Useful Life	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C&I Upstream HVAC	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C&I Existing Building Retrofit - LARGE	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C&I Existing Building Retrofit - MEDIUM	0.00	\$0.00	0	0.00	\$0.00	0	\$32,103.20	0.00%
C&I Existing Building Retrofit - Municipal	0.00	\$2,089.50	1	0.00	\$11,386.42	3	\$0.00	0.00%
C&I Small Business	0.00	\$0.00	0	10,913.34	\$5,651.31	1	\$27,931.28	20.23%
C&I Multifamily Retrofit	0.00	\$0.00	0	7,977.00	\$746.54	1	\$0.00	0.00%
C&I Multifamily - Municipal	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C&I Upstream Lighting	0.00	\$0.00	0	10,674.21	\$1,269.00	8	\$0.00	0.00%
C&I Subtotal	0.00	\$2,089.50	1.00	29,564.55	\$19,053.27	13	\$60,034.48	
C&I % of Total	0.00%	36.07%	7.69%	21.35%	13.01%	6.99%	28.58%	
Total	3,961.60	\$5,792.77	13	138,488.06	\$146,414.40	186	\$210,035.79	

*Costs include those costs that has been recorded through this period and are not necessarily representative of all activity through this month **All information presented is preliminary and subject to change.